

Accounting System May Aid Growing Firms

Brian Lynch featured in *Origination News* article by Bonnie Sinnock

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In this article, Brian Lynch discusses the dramatic increase in net branching among mortgage brokers and how the institutions growing through branches can best manage the change. Lynch addresses the need for loan-level accounting and simple access to branch statistics for each branch manager. In addition, branches' statistics can be compared in order to analyze the operations of each one compared to its counterparts.

To read the entire article, please refer to the April print edition of *Origination News*.